# **ELECTIVE COURSE OPTIONS FOR MANAGEMENT MAJORS (Effective Spring 2012)**

(Applicable to Management Requirements electives)

### **Economics Courses (ECON)**

- 313 Labor Economics (CD)
- 315 Business & Government
- 316 Urban Economics
- 317 Population & Resource Problems
- 322 Contrasting Economics
- 323 History of Economic Thought
- 324 Economic History of the Western World
- 326 Public Finance
- 327 Money & Banking
- 329 Environmental Economics
- 333 International Economics
- 334 Economic Growth of Underdeveloped Areas
- 356 Business & Economics Statistics II
- 456 Introduction to Econometrics
- 460 Advanced Political Economy

### **Business Education Courses (BUSED)**

- 330 International Business Seminar
- 350 Valuing Diversity in Business\*\*(CD)
- 431 Independent Study in Business<sup>1</sup>
- 432 Internship in Business<sup>1</sup>
- 498 Special Topics in Bus. Ed. & BIS<sup>1</sup>

### Accounting Courses (ACCT)

- 310 Accounting Info. Systems (AIS)
- 320 International Accounting (CD)
- 321 Intermediate Accounting I
- 322 Intermediate Accounting II
- 323 Intermediate Accounting III
- 324 Federal Tax Accounting
- 326 Introduction to Fraud Examination
- 342 Auditing Theory and Procedure
- 348 Cost Accounting
- 424 Advanced Federal Tax Accounting
- 426 Advanced Fraud Examination
- 430 Advanced Accounting I
- 431 Advanced Accounting II
- 432 Internship in Accounting<sup>1</sup>
- 436 Fraud Investigation
- 448 Advanced Cost Accounting
- 456 Computer Forensics
- 498 Special Topics: Introduction to Healthcare<sup>1</sup>

# Interdisciplinary Business (INTERBUS)

400 International Business

# CIS/MIS Courses (MISCIS)

- 310 Decision Support Systems
- 351 Systems Analysis and Design
- 353 Management Information Systems
- 354 Data Base Processing Systems
- 364 Fundamentals of Electronic Commerce
- 370 Ethical Issues in Info. Systems
- 432 Internship in CIS<sup>1</sup>
- 450 Expert Systems and Artificial Intelligence
- 456 Managerial Computer Applications
- 460 Advanced Systems Development I
- 461 Advanced Systems Development II
- 498 Special Topics<sup>1</sup>

### Management Courses (MGMT)

- 346 Labor & Industrial Relations
- 351 Managerial ERP
- 355 Managing Multicultural Organizations\*\* (CD)
- 362 Organization Design
- 391 Small Business Management
- 400 Entrepreneurship
- 432 Internship in Management
- 440 Small Business Institute Seminar
- 450 Managing Quality
- 451 Supply Chain Seminar
- 463 Employee Staffing
- 464 Compensation Management
- 483 Seminar in Leadership
- 498 Special Topics

# Info Tech Management Courses (ITM)

- 302 Enhanced Business Applications
- 321 Information Technology Management
- 322 Project Management
- 330 Telecommunications & Networking
- 405 Training & Development
- 407 Human & Technology Interaction Mgmt.
- 408 Systems Security Management

CD = Cultural Diversity Course <sup>1</sup> Subject to Management Department Chair Approval

409 Cases in ITM

### Finance Courses (FIN)

- 300 Entrepreneurial Finance
- 323 Financial Markets & Institutions
- 333 Commercial Bank Management
- 343 Investment Management
- 401 Personal Financial Planning
- 403 Retirement & Estate Planning
- 404 Risk Management & Insurance Planning
- 413 International Finance
- 423 Security Analysis & Portfolio Theory
- 432 Internship in Finance<sup>1</sup>
- 440 Introduction to Options and Futures
- 454 Advanced Corporate Finance
- 463 Seminar in Finance

331 e-Marketing

- 473 Seminar in Investments
- 499 Special Topics in Finance<sup>1</sup>

#### Marketing Courses (MKTG)

340 Advertising Management

350 Retail Management Concepts

380 International Marketing (CD)

432 Internship in Marketing<sup>1</sup>

460 Marketing Management

**Business Law Courses (LAW)** 

332 Business & Commercial Law

432 Internship in Legal Studies<sup>1</sup>

498 Special Topics in Law<sup>1</sup>

450 Legal Environment of Business

460 Employment Discrimination (CD)

336 Legal Aspects of Fraud Examination

350 Environmental Law & Policy for Business

407 International Legal Env. of Business (CD)

475 Negotiation Alternative Dispute Resolution

440 Marketing Research

431 Independent Study in Marketing<sup>1</sup>

480 Business-to-Business Marketing

490 Contemporary Problems/Issues in Marketing

341 Principles of Selling

370 Sales Management

320 Marketing for NonProfit Organizations330 Consumer Motivation & Behavior